




2100 NW 97th Avenue ▪ Doral, Florida 33172 ▪ Telephone: (305) 477-6406 ▪ Fax: (305) 477-1788

Dear Prospective Customer,

Thank you for choosing  as your provider of high technology solutions and services.


We are pleased to establish an account for your company and look forward to providing you with quality products and first class customer service.

As required for all new accounts, please complete the enclosed application in its entirety. Please note that in addition, the following documentation must be submitted with the signed application:

- Copy of signed Resellers Tax ID
- Copy of Articles of Incorporation
- Statement of Assurance
- If requesting for terms, please send Audited Financial statements for the last two fiscal year, interim if available (if not audited, the financial statements must be signed by the owner and/or officer signing the credit application), and reference letters.

Once all documents have been received, we will process the request and notify you within (2) two business days.

If you have any questions regarding our application or approval requirements, please contact your credit representative at (305) 392-7345. We would be happy to assist you in the process.

Again, we thank you for choosing 



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CUSTOMER INFORMATION

Company Legal Name: _____

DBA Name: _____

Telephone: _____ Fax: _____ Web-site Address: _____

Billing Address, City, State, Zip Code, Country: _____

Shipping Address, City, State, Zip Code, Country: _____

Accounts Payable
Contact: _____ e-mail: _____ Phone: _____

Date Company Started	Annual Sales Volume	Est. Monthly Purchase Volume	Dunn Bradstreet (D&B) No#
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Business is:
 Corporation Partnership Proprietorship Other (explain): _____
 Subsidiary of (if applicable): _____

Resale/Sales Tax # (HARD COPY REQUIRED) _____ Federal Tax ID# - REQUIRED _____

Description of general condition of premises: Owned Rented Concession House

Main business is: Wholesaler Retailer Distribution Manufacturer Other: _____

What is your estimated revenue by product category: Components _____ Hewlett Packard _____

Desktop/Notebooks _____ Accessories _____ High-end storage _____ Networking _____

Consumer Electronics _____

Number of employees: _____

Is your company involved (directly or indirectly) in any of the following activities: a. Nuclear activities: Yes ___ No ___
 b. Design, development, production, storage or use of missiles and/or chemical or biological weapons Yes ___
 No ___ c. Military end-use or end-users Yes ___ No ___ If Yes, please explain: _____

Do you have an existing account with Avnet? Yes No Account Name: _____

Have you had an account with Bell Micro/ Tallard / Avnet in the past? Yes No

If Yes, specify Branch: _____ Account Name: _____

If you anticipate exporting product purchased from Avnet, specify countries/regions where product will be shipped:

COMPANY OFFICER/OWNER INFORMATION

Owner/ Legal Representative Name	Title	% of Ownership
_____	_____	_____
Email Address	Business Phone	Cel Phone
_____	_____	_____
Owner/ Legal Representative Name	Title	% of Ownership
_____	_____	_____
Email Address	Business Phone	Cel Phone
_____	_____	_____



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BANK REFERENCES

1. Bank Name	Contact Name	Telephone #
Address (Street, City, State & Zip)		Date Account Opened
Checking Account #	Savings Account #	
2. Bank Name	Contact Name	Telephone #
Address (Street, City, State & Zip)		Date Account Opened
Checking Account #	Savings Account #	

TRADE REFERENCES

1. Supplier	Contact Name	E-mail
Address (Street, City, State & Zip)	Account Number	Telephone # Fax #
2. Supplier	Contact Name	E-mail
Address (Street, City, State & Zip)	Account Number	Telephone # Fax #
3. Supplier	Contact Name	E-mail
Address (Street, City, State & Zip)	Account Number	Telephone # Fax #

CUSTOMER'S AUTHORIZATION TO RELEASE BANK AND TRADE INFORMATION

Attention Bank and Trade References: Please provide information on all accounts listed as well as any loan information. You will be serving our interest best if you provide the information over the phone.

This credit application is submitted by Applicant to Avnet to obtain credit. Avnet reserves the right to decline credit to any applicant. In the event credit is extended to Applicant, Avnet reserves the right, at any time, to change or revoke Applicant's credit status for any reason. Avnet reserves the right to place this account to wire transfers status, at any time.

Applicant's orders and purchases of products and services from Avnet will be governed by Avnet's Terms and Conditions, which appear on Avnet's quotations, packing slips, invoices or at the following website: www.avnet.com.

I/We hereby authorize you to whom this application is made, or your agents, to investigate my/our credit worthiness and will provide financial statements, tax returns etc., as you deem necessary. I/We certify that the above information is complete and accurate as of the date of this application. The Applicant further agrees to immediately inform Avnet of any change in the Applicant's ownership, officers or business form/entity.

Returned Checks – I understand that Avnet will assess a \$100 fee for each returned check. Account will be on hold status until the check is replaced by a cashier's check.

Interest – I agree to pay 18% annual rate of interest on any balance not paid within specified terms.

Attorney/Collection Fees – If any amount due to Avnet is collected through an attorney or collection agency, I agree to pay 25% of the total due as attorney/collection agency's fees.

Merchandise –All merchandise is delivered to customer at Avnet designated EX-Works Doral, Florida, U.S.A, unless noted otherwise. Note Avnet will not be held responsible for loss, damage or theft of any merchandise once it leaves Avnet's warehouse.

Date

Printed Name

Owner/ Legal Representative's Signature



Sales Tax Information for Drop Shipments and Documentation Requirements

Avnet is registered for the collection of sales and use taxes in every state that imposes such a tax, with the exception of Maine, North Dakota, West Virginia, and Wyoming.

With Avnet's registration comes the responsibility to collect tax on all sales unless our customer claims an exemption and provides valid documentation in the form of an exemption certificate that is valid for the ship to state.

If our reseller customer does not have a physical presence in the ship to state, registration for sales tax purposes may not be required. In this instance, our reseller customer cannot provide a valid exemption certificate for the ship to state. Nevertheless, since Avnet is registered in most states, we are required to collect tax on our sale of hardware or taxable services when we have not obtained a valid exemption certificate for the ship to state from our customer in order to support an exemption of tax.

Some states require Avnet to collect the sales tax without exception when a valid exemption certificate cannot be obtained from our customer. Other states, somewhat more lenient, do not require the collection of sales tax if Avnet has obtained our customer's exemption certificate for the home (domicile) state.

Tax planning alternatives include:

- Register in those states where there is a significant end user base. A valid exemption certificate could then be issued to Avnet. States will allow a vendor without a physical presence to register as an out of state reseller.
- Take delivery of the product in the home or domicile location and trans-ship the product to the end user customer.
- Incorporate into the selling price to the end user an additional amount to cover the sales tax Avnet is required to collect on the sale.

Please complete the attached multi jurisdiction exemption form with your exemption numbers for all states in which you are registered, and completely fill out all required fields, including type of business engaged in and type of product purchased. These descriptions can be very broad, such as "Resale" or "Computer hardware, software or services".

There are a few states that require a special form to be completed. If you have registration in Florida, Louisiana, Massachusetts, Mississippi, New York, Virginia, West Virginia or Wyoming please contact Avnet's Sales Tax Compliance Department. Email us at sales-tax@avnet.com, or call 480-794-6104.

Melanie Gerrard
Avnet, Inc.
Sales Tax Compliance Supervisor

UNIFORM SALES & USE TAX CERTIFICATE—MULTI-JURISDICTION

The below-listed states have indicated that this form of certificate is acceptable. The issuer and the recipient have the responsibility of determining the proper use of this certificate under applicable laws in each state, as these may change from time to time.

Issued to Seller: _____
 Address: _____

I certify that:
 Name of Firm (Buyer): _____
 DBA Name: _____
 Address: _____

is engaged as a registered :
 Wholesaler Retailer
 Manufacturer Seller (California)
 Lessor (see notes on pages
 Other (Specify) _____

and is registered with the below listed states and cities within which your firm would deliver purchases to us and that any such purchases are for wholesale, resale, ingredients or components of a new product or service¹ to be resold, leased, or rented in the normal course of business.

State	State Registration, Seller's Permit, or ID Number of Purchaser	State	State Registration, Seller's Permit, or ID Number of Purchaser
AK		MT	
AL1		NC19	
AR		ND	
AZ2		NE17	
CA3		NH	
CO4		NM4,18	
CT5		NV	
DC6		NJ	
DE		NY	State Form ST-120 Require
FL7	Signed FL Current Year Annual Resale Certificate must be attached	OH20	
GA8		OK21	
HI4,9		OR	
IA		PA22	
ID		RI23	
IL4,10		SC	
IN	State Form ST-105 Required	SD24	
KS		TN	
KY11		TX25	
LA	State issued form Required	UT	
MA	Signed State Form R-1064 Required	VA	State Form ST-10 Required
MD13	State Form ST-4 Required	VT	
ME12		WA26	Reseller Permit Must Be attached
MI14		WI27	
MN15		WV	SSTP Form Required
MO16		WY	State Form EST-101 Required
MS	Permit must be attached		

I further certify that if any property or service so purchased tax free is used or consumed by the firm as to make it subject to a Sales or use Tax we will pay the tax due directly to the proper taxing authority when state law so provides or inform the seller for added tax billing. This certificate shall be a part of each order which we may hereafter give to you, unless otherwise specified, and shall be valid until canceled by us in writing or revoked by the city or state.

Under penalties of perjury, I swear or affirm that the information on this form is true and correct as to every material matter.

Authorized Signature: _____ Title: _____
 (Owner, Partner or Corporate Officer)
 Date: _____



PERSONAL GUARANTEE

I, _____, for and in consideration of your extension of credit to _____
_____ (herein referred to as "the Company") of which I am _____

(title), hereby personally guarantee the payment of any obligations to Avnet (herein referred to as "Avnet") by the Company and further agree to bind myself, my heirs and/or estate to pay Bell Micro, on demand, any sum due to Avnet by the Company whenever the Company fails to pay said obligations. It is understood that this guarantee shall be a continuing and irrevocable guarantee and indemnity for such indebtedness of the Company. I do hereby waive "Notice of Default", "Notice of non-payment", and further "Notice" thereof, and consent to any modification under the Company account with Avnet and unpaid by the Company, all pre-litigation, litigation and post-litigation attorney's fees, filing and administrative fees, as well as court costs and any collection agency fees that may be incurred, including a reasonable sum for "Action" herein and that the venue and jurisdiction for implementation and remedy of this guarantee shall rest in Miami-Dade County, Florida, United States of America.

Guarantor

Signed: _____ Print Name: _____
Date of Birth: _____ Social Security # _____
Home Address: _____ Home Telephone: _____
Florida Driver's License #: _____
Passport # _____ Expiration Date: _____ Country of Issue: _____
Date: _____

Guarantor

Signed: _____ Print Name: _____
Date of Birth: _____ Social Security # _____
Home Address: _____ Home Telephone: _____
Florida Driver's License #: _____
Passport # _____ Expiration Date: _____ Country of Issue: _____
Date: _____

STATE OF FLORIDA }

County of Miami-Dade }

On this the _____ day of _____, 20 ____, I attest that the preceding document was signed by the party indicated above and that the above document is not a public record, certified copies of which would be available from an official source other than a notary public.

Notary Public
State of Florida

To: AVNET, INC.
Re: STATEMENT OF ASSURANCE

We acknowledge that the export, re-export, or import into any other country of commodities, technical data, or software that we have purchased, or will purchase, from Avnet, Inc. ("Controlled Items") may be subject to the export/import control laws and regulations of the U.S. or other countries, including the Export Administration Regulations ("EAR") issued by the U.S. Department of Commerce, Embargo and Sanction Regulations issued by the U.S. Department of Treasury, and the International Traffic in Arms Regulations issued by the U.S. Department of State. We agree and undertake to comply with all applicable export/import control laws and regulations. In particular:

1. We will not directly or indirectly export, re-export, transmit, or cause to be exported, re-exported or transmitted, any Controlled Items to any country, individual, corporation, organization, or entity to which such export, re-export, or transmission is restricted or prohibited, including any country, individual, corporation, organization, or entity under sanctions or embargoes administered by the U.S. Departments of Treasury or Commerce, or any other applicable government authority.
2. We will not use the Controlled Items in relation to nuclear, biological or chemical weapons or missile systems or the development of any weapons of mass destruction.
3. We acknowledge our responsibility to obtain any license to export, re-export, import into any other country, or transmit any Controlled Items as may be required under any export/import control laws or regulations. We will not export, re-export, import to any other country, or transmit any Controlled Items except in accordance with the terms of any applicable license issued by any applicable government authority.
4. We will not export goods without fulfilling the requirements of U.S. Census Bureau to file export information through the AES where required.

Company Name: _____

Address: _____

Signature of Authorized
Company Representative _____

Printed Name: _____

Title: _____

Date: _____