




7630 NW 25th Street ▪ Miami, Florida 33122 ▪ Telephone: (305) 477-6406 ▪ Fax: (305) 477-1788

Dear Prospective Customer,

Thank you for choosing  as your provider of high technology solutions and services.


We are pleased to establish an account for your company and look forward to providing you with quality products and first class customer service.

As required for all new accounts, please complete the enclosed application in its entirety. Please note that in addition, the following documentation must be submitted with the signed application:

- Copy of signed Resellers Tax ID (U.S. accounts ONLY)
- Non-resident Dealer Certificate (non-U.S. accounts ONLY)
- Copy of Identification of owner/officer signing application OR
- Copy of board resolution granting authority to officer signing the application
- Current financial statements, and Prior Year (if not audited, the financial statements must be signed by the owner and/or officer signing the credit application)
- Shipper Agreement

Once all original documents have been received we will process the request and notify you within (5) five business days.

If you have any questions regarding our application or approval requirements, please contact your credit representative at (305) 392-7345. We would be happy to assist you in the process.

Again, we thank you for choosing .

Sincerely,

A handwritten signature in black ink, appearing to read 'Lou Leonardo', written in a cursive style.

Lou Leonardo
President



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CREDIT APPLICATION

PAGE 1

Company Name			

Telephone #	Fax #	E-mail Address	
_____	_____	_____	
Billing Address	City	State	Zip + 4
_____	_____	_____	_____
Shipping Address	City	State	Zip + 4
_____	_____	_____	_____
Accounts Payable Contact and Phone			

Date Company Started	Annual Sales Volume	Est. Monthly Purchase Volume	Dunn Bradstreet (D&B) No#
_____	_____	_____	_____
Resale/Sales Tax # (HARD COPY REQUIRED)			

Federal Tax ID# - REQUIRED			

Business is:	Country & State of Incorporation	Subsidiary of (if applicable):	
<input type="checkbox"/> Corporation	_____	_____	
<input type="checkbox"/> Partnership	Description of general condition of premises:		
	Premises are: <input type="checkbox"/> Owned <input type="checkbox"/> Rented <input type="checkbox"/> Concession		
<input type="checkbox"/> Other (explain)	_____		
Product purchased from Bell Microproducts Latin America will be shipped primarily to what countries:			

COMPANY OFFICER/OWNER INFORMATION (owner information is required for companies with annual revenues below \$25 Million)

Owner(s)	Title	% of Ownership
_____	_____	_____
Home Address (Street, City, State & Zip)	Date of Birth	Social Security #
_____	_____	_____
	Home Phone	Business Phone
	_____	_____
Driver's License #	State/Country	Passport (attach a copy of photo ID on all officers)
_____	_____	_____
Officer Name	Title	% of Ownership
_____	_____	_____
Home Address (Street, City, State & Zip)	Date of Birth	Social Security #
_____	_____	_____
	Home Phone	Business Phone
	_____	_____
Driver's License #	State/Country	Passport (attach copy of photo ID on all officers)
_____	_____	_____



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BANK REFERENCES

PAGE 2

Bank Name	Contact Name	Telephone #
Address (P.O. Box or Street, City, State & Zip)		Date Account Opened
Checking Account #	Savings Account #	Loan #
Bank Name	Contact Name	Telephone #
Address (P.O. Box or Street, City, State & Zip)		Date Account Opened
Checking Account #	Savings Account #	Loan #

CREDIT REFERENCES

Supplier	Contact Name	Telephone #
Address (P.O. Box or Street, City, State & Zip)	Account Number	Fax #
Supplier	Contact Name	Telephone #
Address (P.O. Box or Street, City, State & Zip)	Account Number	Fax #
Supplier	Contact Name	Telephone #
Address (P.O. Box or Street, City, State & Zip)	Account Number	Fax #

*** I authorize Bell Microproducts to contact bank and trade creditors during the credit review process and periodically thereafter to update the credit file.

X _____
Officer's Signature

Printed Name

Agreement to Terms:

Credit Agreement – I understand that Bell Microproducts may investigate my financial status and the company's, and may request additional documents. If credit is granted it may at any time be revoked by Bell Microproducts.
Returned Checks – I understand that if the bank returns a company check, the company will be assess a \$75.00 fee for each item returned. Account will be on hold status until the check is replaced by a cashier's check.
Interest – I agree to pay 18% annual interest on any balance not paid within terms.
Attorney/Collection Fees – If any amount due to Bell Microproducts is collected through an attorney or collection agency, I agree to pay 25% of the total due as attorney/collection agency's fees.
Merchandise – Please note Bell Microproducts will not be held responsible for loss, damage or theft of any merchandise once it leaves Bell Microproducts' warehouse.

In signing this agreement I verify that the information provided is true and accurate.

Date: _____ **Signature** _____ **Title** _____ **Print Name** _____



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NON-RESIDENT DEALER'S CERTIFICATION

I, the Non-resident dealer shown below, declare that all merchandise purchased from Bell Microproducts Latin America will be exported outside the State of Florida for resale and is therefore not subject to the collection of Florida State Sales Tax pursuant to – Florida Statute No. FS. 12A -1.064.

Non-resident Dealer Name: _____

Non-resident Dealer Address: _____

Passport #: _____

Country of Issue: _____ Date of Issue: _____

Business name and address in home country: _____

(Attach copies of the Passport Certification page, I-94, Driver's License and Social Security Card)

I, the non-resident dealer shown above, do hereby swear, attest and declare that I have provided all the information shown above to Bell Microproducts Latin America and certify that it is true and correct.

Signed: _____ Name: _____ Date: _____

STATE OF FLORIDA }
County of Miami-Dade }

On this the _____ day of _____, 20____, I attest that the preceding document was signed by the party indicated above and that this document is not a public record, certified copies of which would be available from an official source other than a notary public.

Notary Public
State of Florida



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PERSONAL GUARANTEE
(REQUIRED FOR ALL COMPANIES WITH ANNUAL REVENUES BELOW \$25 Million)

I, _____, for and in consideration of your extension of credit to _____ (herein referred to as "the Company") of which I am _____ (title), hereby personally guarantee the payment of any obligations to Bell Microproducts Latin America, Inc. (herein referred to as "Bell Microproducts") by the Company and further agree to bind myself, my heirs and/or estate to pay Bell Microproducts, on demand, any sum due to Bell Microproducts by the Company whenever the Company fails to pay said obligations. It is understood that this guarantee shall be a continuing and irrevocable guarantee and indemnity for such indebtedness of the Company. I do hereby waive "Notice of Default", "Notice of non-payment", and further "Notice" thereof, and consent to any modification under the Company account with Bell Microproducts and unpaid by the Company, all pre-litigation, litigation and post-litigation attorney's fees, filing and administrative fees, as well as court costs and any collection agency fees that may be incurred, including a reasonable sum for "Action" herein and that the venue and jurisdiction for implementation and remedy of this guarantee shall rest in Miami-Dade County, Florida, United States of America.

Signed by: _____ Date: _____
(Guarantor)

Print Name: _____ Social Security # _____

Home Address: _____ Home Telephone # _____

Passport # _____ Expiration Date: _____

Country of Issue: _____ I-94#: _____

Florida Driver's License # _____
(Attach copies of Social Security Card, Passport certification page, I-94 and Florida Driver's License)

STATE OF FLORIDA }
County of Miami-Dade }

On this the _____ day of _____, 20 _____, I attest that the preceding document was signed by the party indicated above and that the above document is not a public record, certified copies of which would be available from an official source other than a notary public.

Notary Public
State of Florida

FEDERAL AVIATION ADMINISTRATION "KNOWN SHIPPER"
AGREEMENT BETWEEN BELL MICROPRODUCTS – LATIN AMERICA
AND AN FAA-APPROVED INDIRECT AIR CARRIER

BELL MICROPRODUCTS – LATIN AMERICA

AND

{ _____ }

{ _____ }

{ _____ }

{ _____ }

IAC's NAME AND ADDRESS

{ _____ }

DATE

Article I

This Agreement is entered into by and between Bell Microproducts – Latin America Inc., (hereinafter referred to as "Bell Microproducts – Latin America"), a California corporation, and { _____ }, a Federal Aviation Administration ("FAA")-approved Indirect Air Carrier (hereinafter referred to as the "IAC" or "Carrier"), whereby the parties mutually agree to all terms and conditions contained herein. { _____ } is an approved IAC as that term is defined under the FAA's Indirect Air Carrier Standard Security Program. As such, { _____ } is authorized to enter into this agreement with the Bell Microproducts – Latin America, acting as the "shipper" as that term is defined by FAA cargo security regulations, notwithstanding any commercial terms that may be applicable to any transportation documentation (air waybill; warehouse receipt; Shipper's Export Declaration; etc.) that may be issued by the IAC.

Article 2

The primary purpose of this contract is to properly comply with all governing federal air cargo security regulations regarding the tendering of freight to the IAC by a "known shipper." See IACSSP Sec. IV et seq. (Rev. June 6th, 2000); Emergency Amendment 109-01-01 A and B (Issued: October 8th and 12th, 2001, respectively). By entering into this agreement, both parties acknowledge and agree to the following terms and conditions:

- (A) This written and binding contract was entered into by the parties on {_____}, {_____} and will terminate on {_____}, {_____};
- (B) Bell Microproducts – Latin America is a "known shipper" in its relationship to the IAC, pursuant to FAA air cargo security regulations currently in force;
- (C) Bell Microproducts – Latin America will not appear on any transportation documentation (i.e. air waybill) as "shipper" or "consignee" on any other term by which Bell Microproducts – Latin America would be responsible for transportation-related charges, costs, surcharges, demurrage, etc., or any cargo loss or damage claim resulting from the Carrier's transportation of said items. The IAC is acting as an authorized agent for the foreign buyer of Bell Microproducts – Latin America's products and the foreign buyer shall appear as "shipper" on any air waybill or other transportation documentation issued by the IAC for subject shipments of this Agreement;
- (D) Both parties intend for this contract to be applicable to a series of airfreight shipments beginning with the tender of cargo to the Carrier no earlier than seven (7) days after the effective date of this contract and concluding on the termination (expiration) date herein; or {N/A};
- (E) Both parties have properly affixed their names to this contract and an authorized individual for each party has executed this contract on behalf of each respective entity;
- (F) Both parties acknowledge that all applicable airfreight charges and other surcharges are to be made pursuant to separately issued airway bills or other transportation documentation produced by the Carrier. The Carrier hereby states that Bell Microproducts – Latin America will not be held responsible or liable for any transportation-related charges, costs, surcharges, demurrage, etc., or any cargo loss or damage claim resulting from the Carriers transportation of said items;
- (G) Bell Microproducts – Latin America hereby acknowledges that, under applicable Federal export control regulations (15 C.F.R. § 30 et seq.), it is considered the "U.S. Principal Party in Interest ("U.S. PPI") and as such, it will appear as the U.S. PPI on related Shipper's Export Declarations;

- (H) Both parties agree that the information found on the attached partially completed SED (Form 7525-V) shall be used by the forwarding agent of the foreign purchaser of said items being exported for purposes of completing the actual SED or AES transmission at the time of shipment;
- (I) Both parties acknowledge and agree that Bell Microproducts – Latin America's appearance as "U.S. PPI" on any SED is primarily for government statistical collection purposes only. All information furnished on an SED will be held in strict confidence and not released to any third party;
- (J) Carrier further agrees that, pursuant to 15 C.F.R. § 30.4, it is designated by the foreign principal party in interest to (either under a written authorization or Power of Attorney) to perform certain specified acts for export control and U.S. Customs Services purposes, and to sign any SED or transmit such information via AES, which may be required by law or regulation with regards to the exportation or transportation of any merchandise. Upon request, the Carrier, as agent for the foreign principal party in interest, shall provide a copy of the written authorization or Power of Attorney to Bell Microproducts – Latin America upon; and
- (K) The identification of the articles to be exported will be found on the respective air waybill or other transportation documentation issued by the Carrier.

Article 3

The Shipper hereby agrees to provide full cooperation to the Carrier in order to properly comply with all applicable FAA regulations. This includes assisting the Carrier in determining the Shipper's name; contact information; the intended end-use and end-user of the commodities to be transported; description and identification of the articles to be transported by air; and any other information that may be required by the FAA.

Article 4

The IAC agrees that Bell Microproducts – Latin America is a “known shipper” under all relevant FAA regulations and that the IAC shall issue the required “Written Statement” verifying that Bell Microproducts – Latin America is a “known shipper” at the time that the freight is tendered to the underlying passenger air carrier. The “Written Statement” shall be in compliance with FAA requirements that appear at the time of shipment. Any reference to Bell Microproducts – Latin America as “shipper” in the “Written Statement” is solely for FAA compliance purposes and does not constitute any legal obligation of Bell Microproducts – Latin America to be responsible for any transportation-related charges, fee, surcharges, demurrage, etc., whatsoever.

**BELL MICROPRODUCTS
LATIN AMERICA**

{ _____ }
IAC's NAME

{ _____ }
by:

{ _____ }
by:

**7630 N.W. 25th Street
Miami, FL 33122**

{ _____ }
{ _____ }
IAC's Full Business Address

Dated: { _____ }

Dated: { _____ }

{ _____ }
CUSTOMER NAME

{ _____ }
by:

Dated: { _____ }